POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
OCTOBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O OCTOBER 31				DISAPPEARANCE K_2O	
	1985 OCT	1984	MINE SITE	OFF SITE	1985	1984	1985 OCT	1984
Standard Muriate	52,799	55,296	149,470	244	149,714	119,745	31,604	35,779
Chemical Muriate	2,622	1,554	4,461	-	4,461	2,005	1,895	1,491
Coarse Muriate	12,301	20,648	35,971	9,331	45,302	46,894	20,600	15,871
Granular Muriate	18,836	49,959	68,633	6,614	75,247	104,888	23,120	28,476
Soluble Muriate	4,523	3,339	9,020	-	9,020	3,422	2,451	3,448
Sulphates	25,425	26,978	72,034	25,462	97,496	105,396	16,903	24,692
Total	116,506	157,774	339,589	41,651	381,240	382,350	96,573	109,757

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984
Standard Muriate	6,881	13,236	10,873	10,933	12,878	10,051	378	647	31,010	34,867
Chemical Muriate	-	-	-	-	1,895	1,493	-	-	1,895	1,493
Coarse Muriate	11,487	14,062	6,857	5,175	-	-	-	-	18,344	19,237
Granular Muriate	16,014	26,188	5,473	1,970	-	-	-	-	21,487	28,158
Soluble Muriate	523	895	-	-	1,928	2,554	-	-	2,451	3,449
Sulphates	11,145	19,136	5,935	3,523	147	345	-	103	17,227	23,107
Total	46,050	73,517	29,138	21,601	16,848	14,443	378	750	92,414	110,311

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 1185
December 30, 1985

NOVEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,823,394	1,513,045	+20.5%	381,240	382,350	- 0.3%	2,204,634	1,895,395	+16.3%
(+) Production	700,559	794,326	-11.8%	100,692	135,547	-25.7%	801,251	929,873	-13.8%
(-) Ending Inventory	2,068,354	1,714,684	+20.6%	383,986	382,003	+ 0.5%	2,452,340	2,096,687	+16.9%
(=) Total Disappearance	455,599	592,687	-23.1%	97,946	135,894	-27.9%	553,545	728,581	-24.0%
(-) Exports	124,258	199,046	-37.6%	53,359	49,975	+ 6.8%	177,617	249,021	-28.7%
(=) Disappearance-Canada & United States	331,341	393,641	-15.8%	44,587	85,919	-48.1%	375,928	479,560	-21.6%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	2,708,666	3,314,504	-18.3%	566,060	715,578	-20.9%	3,274,726	4,030,082	-18.7%
(-) Ending Inventory	2,068,354	1,714,684	+20.6%	383,986	382,003	+ 0.5%	2,452,340	2,096,687	+16.9%
(=) Total Disappearance	2,690,166	3,425,311	-21.5%	482,874	639,136	-24.4%	3,173,040	4,064,447	-21.9%
(-) Exports	802,370	1,184,100	-32.2%	202,512	224,223	- 9.7%	1,004,882	1,408,323	-28.6%
(=) Disappearance-Canada & United States	1,887,796	2,241,211	-15.8%	280,362	414,913	-32.4%	2,168,158	2,656,124	-18.4%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452							
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

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TOTAL BY U. S. & CANADIAN PRODUCERS
NOVEMBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O	
	1985 NOV	1984	MINE SITE	OFF SITE	1985	1984	1985 NOV	1984
Spec. Std. Muriate	25,449	26,080	27,301	11,412	38,713	26,602	32,212	29,306
Standard Muriate	207,981	285,640	453,126	141,024	594,150	496,768	202,737	237,916
Chemical Muriate	8,043	9,386	13,318	446	13,764	8,520	3,117	8,946
Coarse Muriate	214,410	265,218	264,444	539,679	804,123	703,316	109,588	185,753
Granular Muriate	257,332	248,176	272,016	451,648	723,664	641,495	150,495	168,320
Soluble Muriate	65,195	72,024	82,290	89,097	171,387	123,766	41,598	65,815
Sulphates	22,841	23,349	75,098	31,441	106,539	96,220	13,798	32,525
Total	801,251	929,873	1,187,593	1,264,747	2,452,340	2,096,687	553,545	728,581

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984
Spec. Std. Muriate	-	539	11,614	24,648	-	-	-	-	11,614	25,187
Standard Muriate	33,015	51,655	78,075	138,889	14,352	16,412	378	324	125,820	207,280
Chemical Muriate	-	-	-	-	5,165	11,498	437	151	5,602	11,649
Coarse Muriate	78,976	136,298	12,950	17,669	-	-	-	-	91,926	153,967
Granular Muriate	99,045	96,937	50,881	42,093	-	-	-	-	149,926	139,030
Soluble Muriate	21,247	24,745	15,575	9,363	13,634	16,459	6,869	8,626	57,325	59,193
Sulphates	10,310	19,327	838	7,103	271	290	-	155	11,419	26,875
Total	242,593	329,501	169,933	239,765	33,422	44,659	7,684	9,256	453,632	623,181

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NOVEMBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O	
	1985 NOV	1984	MINE SITE	OFF SITE	1985	1984	1985 NOV	1984
Spec. Std. Muriate	25,449	26,080	27,301	11,412	38,713	26,602	32,212	29,306
Standard Muriate	160,878	245,994	302,510	140,725	443,235	377,898	156,835	197,395
Chemical Muriate	5,806	7,898	8,362	446	8,808	6,571	1,375	7,402
Coarse Muriate	204,642	240,802	228,400	532,555	760,955	654,738	97,686	163,021
Granular Muriate	242,448	207,090	210,027	446,770	656,797	530,196	127,231	133,645
Soluble Muriate	61,336	66,462	70,749	89,097	159,846	118,679	40,260	61,918
Total	700,559	794,326	847,349	1,221,005	2,068,354	1,714,684	455,599	592,687

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984
Spec. Std. Muriate	-	539	11,614	24,648	-	-	-	-	11,614	25,187
Standard Muriate	29,017	37,375	48,208	121,783	2,696	7,445	-	-	79,921	166,603
Chemical Muriate	-	-	-	-	3,771	9,955	89	151	3,860	10,106
Coarse Muriate	71,133	123,258	8,885	8,230	-	-	-	-	80,018	131,488
Granular Muriate	88,825	79,504	33,091	26,245	-	-	-	-	121,916	105,749
Soluble Muriate	20,943	23,956	15,575	9,363	12,673	13,369	6,796	8,626	55,987	55,314
Total	209,918	264,632	117,373	190,269	19,140	30,769	6,885	8,777	353,316	494,447

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	PRODUCTION K_2O		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O	
	1985 NOV	1984	MINE SITE	OFF SITE	1985	1984	1985 NOV	1984
Standard Muriate	47,103	39,646	150,616	299	150,915	118,870	45,902	40,521
Chemical Muriate	2,237	1,488	4,956	-	4,956	1,949	1,742	1,544
Coarse Muriate	9,768	24,416	36,044	7,124	43,168	48,578	11,902	22,732
Granular Muriate	14,884	41,086	61,989	4,878	66,867	111,299	23,264	34,675
Soluble Muriate	3,859	5,562	11,541	-	11,541	5,087	1,338	3,897
Sulphates	22,841	23,349	75,098	31,441	106,539	96,220	13,798	32,525
Total	100,692	135,547	340,244	43,742	383,986	382,003	97,946	135,894

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984
Standard Muriate	3,998	14,280	29,867	17,106	11,656	8,967	378	324	45,899	40,677
Chemical Muriate	-	-	-	-	1,394	1,543	348	-	1,742	1,543
Coarse Muriate	7,843	13,040	4,065	9,439	-	-	-	-	11,908	22,479
Granular Muriate	10,220	17,433	17,790	15,848	-	-	-	-	28,010	33,281
Soluble Muriate	304	789	-	-	961	3,090	73	-	1,338	3,879
Sulphates	10,310	19,327	838	7,103	271	290	-	155	11,419	26,875
Total	32,675	64,869	52,560	49,496	14,282	13,890	799	479	100,316	128,734